JOB OPPORTUNITY

MANAGING DIRECTOR SWEDEN

Are you looking for the next step in your career?
We are looking for the right candidate for Managing Director for UPF Sweden.

You do not necessarily have many years of experience as Managing Director, but the most important thing is that you have the right mindset to build a project forwarding organization from the start, with all the wins and losses that come with it.

About UPF

UPF is a full-service logistics provider operating worldwide. Our logistics solutions are a match of utilizing capacity of our offices and through our network of valued partners. We are a newly established company but based on many years of experience and strong partners. Our office in Sweden will be determent on the right candidate and there will be an elevated level of flexibility and therefore a possibility to work remotely.

Job description:

As a Managing Director you will have a vast variety of tasks such as:

- Build the organization and structure
- Help to form the strategy
- Responsible for sales and business development
- Handling large inquiries and quotations
- Build and maintain an own client portfolio

Candidate Qualifications:

- Educational background in the industry of freight forwarding / shipping
- Minimum 10 years of experience within the industry
- Have a positive can-do attitude
- Motivated by new logistics tasks, in a highly diversified industry
- Ability to stay organized and professional in a fast-paced environment
- Motivated by results and negotiations on all levels in an organization
- Self-morivated, but can also work effectively as a team member

What can you expect:

- A young company with a focus on entrepreneurship
- A highly skilled board of directors and advisory team that will support you to grow your business
- High level of self-determination and freedom to make decisions in your daily work
- Long term career-plan for you with possibility to become a partner
- Systems, finance, accounting and HSEQ support from the parent company
- We are aware that we are not a green company by nature. Therefore, we need to help each other to focus on being sustainable in all our steps through the chain
- As a team we highly value our collaboration to improve the sustainability of the industry

Are you the candidate we are looking for, then please send your application to **tv@UPF-group.dk**

In case of any additional questions about the position please contact:
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