

# JOB

# OPPORTUNITY



## PROJECT MANAGER / SALES

Are you looking for the next step in your career, and do you want to challenge yourself with some of the most demanding tasks within the project forwarding industry?

### About UPF

UPF Finland is a full-service logistics provider operating worldwide. Our logistics solutions utilize not only our offices, but also our wide network of valued partners. We are a newly established company, but based on many years of experience and long-standing partnerships. Our office will be starting in August 2023, located in Turku.

### Job description:

As a project manager you will have a great variety of tasks such as:

- Handling inquiries and quotations
- Execution of domestic and international projects
- Site and port surveys when required
- Trucking, sea freight, port activities and air freight
- Responsible for invoicing clients, and booking of invoices from suppliers
- Build and maintain own client portfolio
- Some travel required during project execution and when visiting clients and suppliers

### Candidate Qualifications:

- Preferred educational background in transports, commerce, engineering or similar experience obtained through working
- Have a positive mindset
- Motivated by new logistics tasks, in a highly diversified industry
- Ability to stay organized and professional in a fast-paced environment
- Motivated by results and negotiations on all levels in an organization
- Self-motivated, but can also work effectively as a team member

### What can you expect:

- A young company with a focus on entrepreneurship
- High level of self-determination and freedom to make decisions in your daily work
- Long term career plan tailor-made for you
- As a team we highly value our collaboration to improve the sustainability of the industry

Are you the candidate we are looking for, then please send your application to [JH@UPF.FI](mailto:JH@UPF.FI)

In case of any additional questions about the position please contact:

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