

JOB OPPORTUNITY

SENIOR PROJECT MANAGER

SILKEBORG, DENMARK



Are you looking for the next step in your career? Do you want to challenge yourself with some of the most demanding tasks within the project forwarding industry?

About UPF Denmark ApS

UPF Denmark ApS is a part of the multinational UPF Group. Currently we have 10 offices in 7 countries (Denmark, Finland, Portugal, Mozambique, Angola, Tanzania, Namibia and South Africa) and trusted partners and customers worldwide.

As a full-service logistics provider, we cover everything from a few express pallets, up to large industrial transports with high and heavy "over dimensional" cargo.

We are a fresh company in the project transport market, with a mix of young and experienced staff. Our aim is to expand our team with a Senior Project Manager to bring more experience and know-how to serve our clients with growing demands.

Job description

As a Senior project manager, you will have a great variety of tasks such as, but not limited to:

- High level of independence to develop own segment, and portfolio of clients.
- Commercial responsible for developing and maintaining own portfolio of existing and new clients.
- Responsible for negotiations and making agreements with both clients and suppliers involved in a project.
- Operational responsible for handling own projects/transport and assisting/managing the operational part in larger projects.
- Delivering high quality services to customers.
- Visiting clients and suppliers when required.
- Attending loading operation in ports when required.
- Verifying data accuracy in x-speds and operational documents for own projects.
- Sales and promotion to new clients when times allows it.

Candidate qualifications

- Educational background in the industry of freight forwarding / shipping.
- Excellent written and verbal skills in Danish and English.
- Excellent user in Microsoft office (Excel, Word, PowerPoint).
- A positive mindset and a can-do attitude.
- Motivated by new logistics tasks, in a highly diversified industry.
- Ability to stay organized and professional in a fast-paced environment.
- Motivated by results and negotiations on all levels in an organization.
- Self-motivated, but can also work effectively as a team member.

What can you expect

- A young company with a focus on entrepreneurship and an agile organization chart.
- High level of self-determination and freedom to make decisions in your daily work.
- Your ideas and experience from the industry will be a valued part of the overall strategy in Denmark.
- High level of flexibility, and partial possibility to work remotely.
- Competitive salary including a healthcare package and a lunch scheme in Vejlsøhus, subsidy by company.

If you are interested in applying for this position, or have any questions, please reach us at the following:

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