



# JOB OPPORTUNITY

## LOGISTICS MANAGER - Turku, Finland

Are you looking for the next step in your career? Interested in new endeavors in a truly international working environment? Do you have previous experience in the forwarding / transportation / shipping industries?

If you answered yes to all or some of the above, you might be the right candidate for our open position of Logistics Manager at UPF Finland Oy office in Turku.

### About UPF Group

UPF Finland Oy is a part of the multinational UPF Group. Our office is situated in Turku port area. Currently we have offices in 8 countries (Finland, Denmark, Portugal, Tanzania, Mozambique, South Africa, Namibia and Angola) and trusted partners and customers worldwide.

Our transports range from a few pallets up to large industrial transports with high and heavy special transports.

In Finland, we offer tailor-made logistics solutions for a variety of international clients. In addition, we also offer port agency services for vessel owners.

We are a fresh company on the project transport market, however with very experienced staff. Our aim is to build our team and establish our place as the go-to service provider in the project transport segment.

### Job description

As a Logistic Manager, you will have a variety of tasks such as (but not limited to):

- Commercial responsibility for developing and maintaining own portfolio of existing and new clients.
- Building and maintaining a strong relationship with suppliers and clients through your everyday high level of service.
- Responsibilities include:
  - New client sourcing and contacting, presenting the UPF Brand to potential customers.
  - Maintaining and developing existing customer and supplier relations.
  - Negotiations and making agreements with both clients and suppliers.
  - Operational responsibility for executing projects and assisting and or taking ownership in the operations when required.
  - Taking part in teamwork and assisting your co-workers in any work-related tasks where most needed at the time.



### Candidate Qualifications

- A positive mindset and a can-do attitude.
- Educational background in the industry of freight forwarding / transportation / shipping and/or previous experience within the industries.
- Fluent in Finnish and English, other languages considered as beneficial.
- Accustomed user of Microsoft Office software.
- The ability to stay organized and calm in a sometimes fast-paced environment.
- Self-motivated, but can also work effectively as a team member.
- Readiness for travelling abroad and domestic for sales or operational matters when required.
- Valid passport and drivers' license and personal car.


### What you can expect

- A young company with a focus on entrepreneurship with an agile organization chart.
- Skilled management that will support you in your daily tasks and all the way through your career.
- By showing self-determination and care, you earn the freedom for independent decision making in your daily work.
- You get to network with various stakeholders in the international transport industry.
- Possibility for partial remote work, after the introduction period.
- Broad healthcare package, including a dental care benefit.
- Sponsorship for monthly exercise.
- Telephone benefit.
- Salary according to your experience & performance. As minimum, always according to local legislation and the valid Collective Labor Agreement for forwarders in Finland (Finnish: "Huolinta-alan toimihenkilöiden työehtosopimus"), available by request.


If you are interested in applying for this position, or have any enquiries, you are most welcome to contact UPF Finland Oy's Managing Director, Mr. Jussi Heinonen (contact details further below).

Act now, the position will be filled out when the suitable candidate is found.  
We are looking forward to hearing from you!

#### Managing Director, UPF Finland Oy Jussi Heinonen

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