

# JOB OPPORTUNITY

## OPERATIONS MANAGER

JOHANNESBURG, SOUTH AFRICA



Are you passionate about logistics, leadership, and delivering exceptional client experiences? The UPF Group is looking for an Operations Manager to drive our operations in Southern Africa!

### About UPF

Founded in 2023, UPF Group is a dynamic and rapidly growing transportation company with a special focus on the African continent. Our team combines industry experience with a commitment to excellence, offering freight solutions across all transportation modes globally.

We are a fresh company in the project transport market, with a mix of young and experienced staff. Our aim is to expand our team with an Operations Manager, to lead freight operations and ensure on-time, cost-effective deliveries. You'll play a pivotal role in maintaining compliance, building client relationships, and driving process improvements.

### Job description

As the Operations Manager, you will have a great variety of tasks such as, but not limited to:

- Oversee full-cycle freight operations and build relationships with carriers, vendors, and clients.
- Negotiate competitive rates with carriers and ensure compliance with trade regulations.
- Lead the operations team, implementing best practices and identifying improvement areas.
- Support regional operations by staying updated on industry trends and regulatory changes.
- Maintain exceptional client relationships by anticipating and meeting their needs

### Candidate qualifications

- 4+ years in logistics, with a solid understanding of international trade laws.
- Strong verbal and written communication skills in English.
- Leadership abilities, with experience guiding high-performing teams.
- Effective problem-solving skills and a keen eye for operational improvements.
- Proficiency in Microsoft Office and logistics software for compliance and tracking.

### What you can expect

- A young company with a focus on entrepreneurship and an agile organization chart.
- High level of self-determination and freedom to make decisions in your daily work.
- Long-term career plan.

If you are interested in applying for this position, or have any questions, please reach us at the following

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