

# JOB OPPORTUNITY

## OPERATIONS MANAGER

DAR ES SALAAM, TANZANIA



Are you looking for the next step in your career? Do you want to challenge yourself with some of the most demanding tasks within the project forwarding industry?

### About UPF

Founded in 2023, UPF Group is a dynamic and rapidly growing transportation company with a special focus on the African continent. Our team combines industry experience with a commitment to excellence, offering freight solutions across all transportation modes globally.

We are a fresh company in the project transport market, with a mix of young and experienced staff. Our aim is to expand our team with an Operations Manager, to lead freight operations and ensure on-time, cost-effective deliveries. You'll play a pivotal role in maintaining compliance, building client relationships, and driving process improvements.

### Job description

As the Operations Manager, you will have a great variety of tasks such as, but not limited to:

- Spearheading UPF's growth into vessel agency in Tanzania sea ports.
- Planning, coordinating, and monitoring UPF operations to completion.
- Maintaining KPI's and overall overseeing the performance and delivery of the operations team including support on secured projects where required.
- Identifying gaps and developing process improvements to reduce costs of services and lead times.
- Maintaining compliance with local and regional regulatory requirements (customs, transport regulations, safety, environmental laws).
- Supporting regional operations by staying updated on industry trends and regulatory changes.
- Creating service level agreements with suppliers for the various services rendered by UPF with competitiveness and premium service at the forefront of these agreements.
- Maintaining exceptional client relationships by anticipating and meeting their needs.
- Overseeing the complete and clear transition of files between departments – front, middle and back office.
- Identifying projects and opportunities to be targeted by UPF and jointly securing them in support with commercial team.

### Candidate qualifications

- Leadership abilities, with experience guiding high-performing teams.
- Minimum 7 years of hands-on experience in Operations in the logistics industry.
- Effective problem-solving skills and a keen eye for operational improvements.
- Have knowledge across the entire value chain of cargo handling.
- Strong verbal and written communication skills in English.

### What you can expect

- A young company with a focus on entrepreneurship and an agile organization chart.
- High level of self-determination and freedom to make decisions in your daily work.
- Long-term career plan.

If you are interested in applying for this position, send your CV to [careers@upf-group.dk](mailto:careers@upf-group.dk)

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